



# National Account Manager

## PRM Green Technologies

### Job Description

January 2020

0800 840 9195

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### Who are we?

PRM Green Technologies are a Cannock-based IT recycling company that collects redundant IT equipment from schools, businesses and organisations all over the UK. Our service is completely free of charge - including data destruction and all relevant certificates! We pride ourselves in providing the first national free IT recycling service of its kind.

We currently have over 50,000 clients nationwide and that number is constantly growing. Due to this success, we're looking for confident and dynamic individuals to join our friendly telephone team at our Head Office in Cannock, Staffordshire.

As well as a competitive salary, this position boasts excellent uncapped commission if targets are met and exceeded.

### Your responsibilities will include:

- Creating and managing new and existing accounts using our in-house CRM.
- Building and maintaining professional working relationships with prospective and existing clients via telephone and email.
- Researching and adding relevant accounts to the database and then gaining the initial point of contact.

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**Required:**

- Pleasant telephone manner
- Good communication skills
- Basic computer skills
- Excellent customer service skills

**Desirable:**

- Experience with a CRM
- Experience in telemarketing/telesales

**Benefits:**

- Generous uncapped commission

**Job Type: full-time, permanent**

**Salary: £18,000 per year**

**To apply, please submit your CV by email to [jobs@prmgreentech.com](mailto:jobs@prmgreentech.com)**